

Good morning everyone,

If you are receiving this email, you are scheduled to participate as a dealer in the Vintage Tulsa Show at the Expo Square Exchange Center at the Fairgrounds on February 17, 18 & 19. We are looking forward to seeing you soon at our new facility in Tulsa! So many exciting things are coming together for this show. We will be featuring a sneak-peak preview display of the Tulsa Art Deco Museum, opening in Tulsa this Spring. The Darryl Starbird Car Show will be going on in the building next door and we expect to have a nice spillover from this event (plenty of parking for everyone). We now have a large Vintage Weddings display in the works as well! Five billboards are already up in the Tulsa area, display ads are scheduled for the Tulsa World & Urban Tulsa Magazine, and direct mail invitations to over 3500 former attendees are also planned. We feel we are poised to have a great show in Tulsa.

Please take note of the following important information. If you have any questions, please email me at this address, or call [918-619-2875](tel:918-619-2875).

CHECK-IN & SHOW HOURS - NOTE IMPORTANT CHANGE REGARDING LOAD-IN TIMES:

Because the facility wants to charge us a substantial fee to come in and mark out the floor spaces on Wednesday, we have decided to push back the morning load-in start time on Thursday to 10:30am so we can mark the floor Thursday morning before you get there, for no additional fee. We will allow load-in and set-up as late as 9:00pm on Thursday, but will lock-up and leave earlier if none of the vendors choose to stay that late. If you plan to arrive later than 5pm on Thursday for set-up, please let us know in advance. We will open to vendors at 6:30am on Friday for additional set-up time. Note that we do not open to the public on Friday until 11am, so you will have more than 3 hours to set-up Friday morning as well.

Please remember to check-in and obtain your vendor badges upon your arrival. Everyone on the floor over the age of 12 during set-up is required to have a vendor badge. Each registered vendor is allowed to have a total of 2 helpers unless other arrangements for an exception have been made directly with the promoter. **THOSE PRESENT ON THE FLOOR DURING SET-UP WITHOUT A VENDOR BADGE WILL BE ASKED TO LEAVE OR PAY A \$20 EARLY ADMISSION FEE.** Show hours are 11am-6pm Friday, 9am-5pm Saturday and 11am-5pm Sunday. All tear-down must be completed by 10pm on Sunday evening.

DRIVE-IN ACCESS:

We will have drive-in access for this show. All vendors may drive-in on Thursday. Drive-in access on Friday may be limited, so if you need to drive-in on Friday please let us know in advance so that we may work to accommodate you.

CHAIRS & ELECTRICITY:

Chairs are available at the facility but there will be a nominal charge to use them. You may wish to bring your own if possible. If you reserve electricity in advance, the fee is only \$10. Floor orders for electrical access at the show could be as high as \$60, so PLEASE reserve in advance if you have electrical needs.

HOTEL ACCOMMODATIONS & CAMPING

The Best Western Plus Tulsa Inn and Suites at 3212 S 79th East Avenue has agreed to offer us a rate of \$69.99 per night; this includes a full breakfast. It's only a 7 minute drive from the Expo Square, in a safer part of town, and gets excellent reviews online. You can get the discounted rate by calling them directly at [918-858-2100](tel:918-858-2100).

Here is a link to their photo gallery.

<http://book.bestwestern.com/bestwestern/US/OK/Tulsa-hotels/BEST-WESTERN-PLUS-Tulsa-Inn---Suites/Hotel-Overview.do?photoPopUp=photoPopUp&propertyCode=37102&distanceFromCity=6.21&advSearchByType=Location>

The Expo Square Fairgrounds also has a full service on-site camping option for those of you with trailers/campers. Those of you interested in this option should call them directly at [\(918\) 744-1113 ext. 2154](tel:9187441113) for more information. Information can also be found on-line at: <http://www.exposquare.com/index.cfm?id=49>

SHOW FACILITY DIRECTIONS

The following link will allow you to get customized directions from your starting point to the Expo Square. <http://www.exposquare.com/index.cfm?id=45>

Here is a link to a google map showing both the Best Western and the Expo Square Show locations. <http://g.co/maps/x3r7c>

SALES TAX RATE

Forms for this will be available at the office upon your arrival. The sales tax rate is 8.517%.

PROMOTIONAL CARDS & POSTERS

We have plenty of promotional cards and posters available for this show. If you have not received any in the mail and would like to have some, please contact me as soon as possible. Vendors willing to help with local distribution are much appreciated.

OTHER SHOWS

SPRINGFIELD, MO: We do have space available at our Springfield show, the Antique Festival of the Ozarks, the weekend preceding the Tulsa show, February 11 & 12. This is shaping up to be a very nice show; great facility, indoors, with drive-in access. If you are driving from a greater distance, you can pair this with the Tulsa show as they are back-to-back weekends and only a 3 hour drive in between. Learn more about the Springfield show at www.HeritageEventCompany.com.

FORT SMITH, AR: Our new vintage flea market in Fort Smith had its debut show on January 14 and we feel it was a tremendous success. We had more than 2000 people in attendance at this one-day show! The feedback from the public was overwhelmingly positive and they are really buzzing about it on our Facebook page. We expect to easily fill all vendor space for the next Vintage Market on March 10th (the market will run once every other month in 2012), so if you would like to come join us for the day, plan to reserve space early. 10x10 spaces are just \$40 for this indoor, one day show with set-up all day on Friday. Please note, this is a flea market. Our observation was that \$10-\$50 items were selling very well. With the exception of furniture, we did not have many reports of success with high dollar items. This is completely in line with our expectations for this market, and reflects why we set it up as a vintage flea market instead of an antique show. Registration forms for Fort Smith are available here: http://www.heritageeventcompany.com/forms/FORTSMITHFLEA_REGFORM.pdf

See you soon at the Vintage Tulsa Show!